

Business Advisor Manitoba Women's Enterprise Centre Inc.

Winnipeg, MB

The Manitoba Women's Enterprise Centre Inc. (MWEC) is a non-profit organization that delivers a wide range of business resources and supports to women-owned and led businesses in Manitoba.

We are currently looking to fill the position of Business Advisor. Our ideal candidate is enthusiastic about supporting Manitoba women successfully start, operate, and grow their own businesses.

What We Do

Our team of advisors is committed to guiding, encouraging, and supporting self-identifying women business owners along their path to success—from early start, expansion, through to transition and, in some cases, sale of the business. We accomplish this by offering advising, financing, and training services designed to help women business owners succeed.

Your Role

With your strong business acumen and entrepreneurial passion, you will provide service and support to our clients including loans of up to \$150,000. You are a critical thinker and client-focused. You possess active listening skills, strong emotional intelligence, and are great at connecting with people. You pride yourself on being a continual learner and keeping abreast of business and market conditions.

Duties and Responsibilities:

Business Plan Reviews

- Detailed analysis, discovery, and ability to communicate necessary enhancements to be made to the client to improve their business plans
- Provide critical feedback where appropriate in a supportive and empathetic manner
- Provide a full feasibility, viability, and financial assessment on their financial projections and on their overall business strategy

Facilitate Seminars, Training, and Presentations to Stakeholders

- Provide inspiring and informative training sessions to new and existing clients
- Possess exceptional communication skills resulting in building community, connections, and relationships
- Ability to deliver established programming as well as to create and develop new presentations and training
- Create engaging learning environments that satisfy all learning styles (online and offline)

Qualifications and Assets

- A post-secondary education in a business-related field of study
- Experience in managing and/or operating a business
- Experience in a business advisory role

Everyday we have the privilege of working with interesting and dynamic women from across Manitoba. Their initiative, drive and creativity has been instrumental in the development of their successful business. Learn more at: Manitoba Women's Enterprise Centre Inc.



- Business management experience, ideally in an entrepreneurial setting
- A collaborator and connector with excellent communication skills
- Critical thinking and problem-solving abilities
- Exceptional facilitation skills.
- Works well independently and collaboratively
- Ability to work outside of regular business hours on occasion
- Ability to communicate in more than one language is a definite asset.
- Understanding or knowledge of starting a business in Manitoba

To apply for this position, please send your resume in confidence to: apply@customizedrecruitment.ca. We thank all those that apply, however only those that meet the qualifications of this role will be contacted.